

January 2020



BEAVER COUNTY
ASSOCIATION OF
REALTORS®

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Mission

The Beaver County Association of Realtors® is the principle resource for membership by providing relevant and needed information, services and education to uphold the ethics and professionalism of real estate practice.

Vision

BCAR is committed in being the visionary for the future for our members and community.

Value

The members of the BCAR are committed to being the conduit for the future of our membership and the communities we serve.

President's Report

. Greetings and Happy New Year!

I would like to thank each of you for the honor and opportunity to serve as the President of the 2020 Beaver County Association of Realtors®.

Last year was a whirlwind of projects and accomplishments. A big thank you is in store for Beverly Pietrandrea, the 2019 Board of Directors and Committee Members (see the next page for details). Under Bev's leadership it was a good year and much was accomplished. The BCAR Municipal Ordinance Database was established and resides on our website, a new logo with a fresh look, a brand new fundraiser (purse bash), free general membership meetings thanks to our BCAR affiliate's sponsorships, we established a working relationship with Shell, as well as BCAR By-law changes, and more detail in financial reporting, etc.

Congratulation to the newly elected board members Leslie Chaklos, Jeanie Parrish and Lorraine Ross. Also our newly elected Executive Committee consists of: **Judy Plakosh–President Elect, Denise Molchen-Donnelly–Secretary, Brooke Witterman–Treasurer, and Sherman Hostetter–President.**

I'm looking forward to 2020 to continue the aggressive direction the board has set. I am blessed to have another strong board of directors and committee chairs. I would also like for the board to introduce a program with more visibility county wide in each of our communities with projects that will touch the lives of the people we serve. This will require more members to get involved help in the areas they work or live. To that end, I encourage you to get involved in Beaver County Association of Realtors® by serving on a committee or in a project. Feel free to send Rose or me an email or phone call of your interest and which committee or project you would like to serve on.

Up Coming:

BCAR Sales Banquet on February 6th at the Club at Shadow Lakes

Continue Education in March

Praying for a Blessed and Prosperous New Year for our profession and each of you!

Sherman Hostetter

724.603.2333

**2020
Officers & Directors**

President
Sherman Hostetter

President Elect
Judy Plakosh

Treasurer
Brooke Witterman

Secretary
Denise Molchen-Donnelly

Directors
Jeff Ammerman
Lori Mikula Bianco
Barb Cardinale
Leslie Chaklos
Jeanie Parrish
Leslie Pazur
Lorraine Ross

Immediate Past President
Beverly L. Pietrandrea

Affiliate Liaison
Joe Newtz

Association Executive
Rose DeWeese

2020 BCAR Committees

Committee	Chairperson(s)
BCAR Annual Fundraiser	Beverly Pietrandrea
Budget	Judy Plakosh
By-Laws	Denise Molchen-Donnelly
Community Service	Bridget Wysocki
Education	Rose DeWeese
Finance	Brooke Witterman
Installation/Awards Banquet	Beverly Pietrandrea
Legislative	Lorraine Ross
Membership	Judy Plakosh
Programs	Jeanie Parrish
RPAC	Leslie Chaklos

For more information regarding these committees please go to:
<https://www.mybcar.com/committees.cfm> and click on a committee for an overview of what the scope of work for that particular group entails.

If you have any other questions or would like clarification feel free to email Rose DeWeese at: bcar3@mybcar.net.

Thank you!



BEAVER COUNTY
ASSOCIATION OF
REALTORS®

WELCOMES YOU TO THE

2019 Sales Awards Luncheon and Installation of
2020 BCAR President

Sherman Hostetter, Jr.

Presenting
Realtor® of the Year, Affiliate of the Year &
Realtor® Emeritus, Rudy Zetz



FEBRUARY 6, 2020

| 11:30 AM

| THE CLUB AT SHADOW LAKES

PRE-PAY EVENT - \$30.00

RSVP BY JANUARY 30, 2020 TO:
BCAR3@MYBCAR.NET OR 724.774.4126

BEAVER COUNTY ASSOCIATION OF REALTORS®

SALES AWARD APPLICATION

Name: _____

Firm: _____

Category: _____

Dollar Production: _____

Guidelines:

1. Must be a BCAR member with one million or more in sales volume to qualify for an award.
2. Production verification to be approved by broker.
3. No referrals out of the selling area will be counted unless agent holds an active license in that state.
4. Brokers are accountable for the validity of award volumes.
5. All awards to be turned in by JANUARY 9th of the new year. Absolutely no exceptions.

Residential

____ Individual Residential ____ Team/Group Residential

____ Individual Residential w/one or more licensed or unlicensed assistants

New Construction

____ Individual New Construction ____ Team/Group New Construction

Commercial

____ Individual Commercial ____ Team/Group Commercial

BROKER VERIFICATION

I, _____ a REALTOR® in good standing with The Beaver County Association of REALTORS®, hereby affirm that this application is true and correct.

Signature of Applicant

Certification of Employing Broker during the qualifying year:

I hereby recommend for a Sales Award, REALTOR® _____ and verify that the itemized document of lists/sales is true and correct.

Broker of Record/Manager

Date

Note: If an applicant has worked for more than one office during the calendar year of the sales award, he/she must submit a separate signed application from each employing Broker/Manager.

Realtor Ring Day 2019



The Salvation Army's Red Kettle Campaign got a bunch of help through the support offered by our Realtor® and Affiliate members that volunteered their time to "ring the bell" on Friday, December 6.

Community Service

Realtor Reach Out

Each October, local Realtor® associations coordinate volunteer activities in their communities through PAR's annual Realtors® Reach Out Month. This year BCAR started our yearly canned food drive at the Incredible Race and donated those non-perishable food items to several area food banks.



Lending a Hand to Faith Restoration



This year BCAR's Community Service Committee decided to help Faith Restoration by donating funds necessary to build a railing for a veteran in our county. Faith Restoration is a faith-based company that assists community members in need, especially veterans, through their food pantry and home repairs.

Welcome New **BCAR REALTOR®** Members

BERKSHIRE HATHAWAY HOMESERVICES

Rocco Fazio -- Beaver

COLDWELL BANKER

Briana Doherty – North Hills

NEIGHBORHOOD REALTY

Carolyn Wachtel

REALTY ONE PLATINUM

Thomas Medovitch

Real Estate Continuing Education Requirements 2018-2020 Renewal Period

RENEWING YOUR PA REAL ESTATE LICENSE FOR THE FIRST TIME?

YOU need to complete:

- The 7-Hour General Module (“The Big Picture”)

As well as your choice of either:

The 7-Hour Residential Module or A 7-Hour Commercial Module

Other CE & Broker Classes will not satisfy the CE commitment for new real estate licensees for May 2020.

NOT YOUR FIRST RODEO?

(You have renewed your PA Real Estate License at least once)

Brokers and Salespersons must complete a total of

14 hours of continuing education by 5/31/20 to renew their real estate license.

The required courses for this renewal period are:

1.5 Hours—Property Management AND 2 Hours —Advertising

The remaining hours can be comprised of elective CE courses or a broker course to complete the remainder of your course work.

- Take your classes online at The CE Shop

<https://mybcar.theceshop.com>



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LEGISLATIVE WELCOME RECEPTION



Thursday, January 16, 2020

5:30-7:00 pm

Hilton Garden Inn- Beaver Valley

2000 Wagner Road Ext South | Monaca, PA 15061

MEET BEAVER COUNTY'S INCUMBENT
& NEWLY ELECTED OFFICIALS

\$35/ Members

\$45/ Non-Members

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CONTACT MICHELLE MUSSELMAN

MMUSSELMAN@BCCHAMBER.COM

(724) 775-3944

ANNUAL STATE OF THE COUNTY BREAKFAST



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Print Advertising, including special sections/rates for BCAR Members:

- Home Buyer's Guide, distributed on the fourth Wednesday of each month
- Home Preview Page every Sunday, to showcase your listing alongside other REALTORS®
- Realtor Blocks to highlight your listing

Call 724-220-4410 for more information or to advertise

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